



Human Capital Audit™ Overview

Unlock the money tied up in company processes and systems and get your teams performing at their peak. Develop Strategic action items that drive revenue and reduce costs. The Human Capital Audit is a full-day, onsite human-efficiency evaluation. The client-company CEO is closely involved in the process, including the pre-audit briefing, shadowing the interview, a closing prescription meeting and 30 & 60-day progress follow-ups.



CVI™ Training

Participants learn how their Core Values reveal their personal Human Operation System; showcasing how they are uniquely wired. The training explores what energizes and debilitates each, and how to harness their potential to make their highest and best contributions to the company.

Each individual is shown how to:

1. Tap into under-utilized strengths
2. Identify and deliver their highest and best contribution to the company while helping colleagues do the same

Summary of the Human Capital Audit™ Process

- CVIs are provided to all employees. Everyone gains insight into their core values
- Pre-audit briefing with CEO calls facilitator's attention to off-limit topics
- Detailed review of staff and their Core Value structure as it relates to the work required of them
- Departmental group interviews disclose degree of human capital efficiencies and prescribed changes
- Outline created for the CEO showing how to position everyone at their highest level of contribution
- Development of strategic action items that will drive revenue and reduce costs
- Final Prescription is created with and for the CEO. This closed-door session typically reveals:
 1. New dollars that can be obtained with a few simple changes
 2. Adjustments to work flow to increase efficiency; traditionally yields 30-40% increase in margins
 3. Opportunities to simplify systems and processes already in place

Prescriptions are deliberately limited and specific, giving the company the opportunity to increase its growth model in weeks, not months. It is common to experience 4-to-5 times ROI in the early months following a Human Capital Audit™.

- 30 and 60-day follow ups with CEO and Taylor Protocols senior leadership